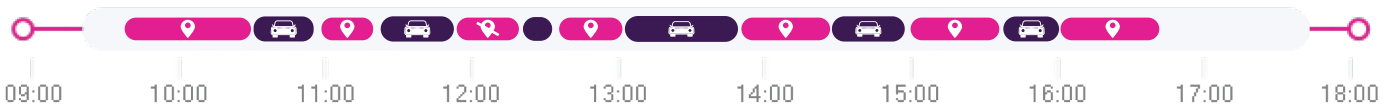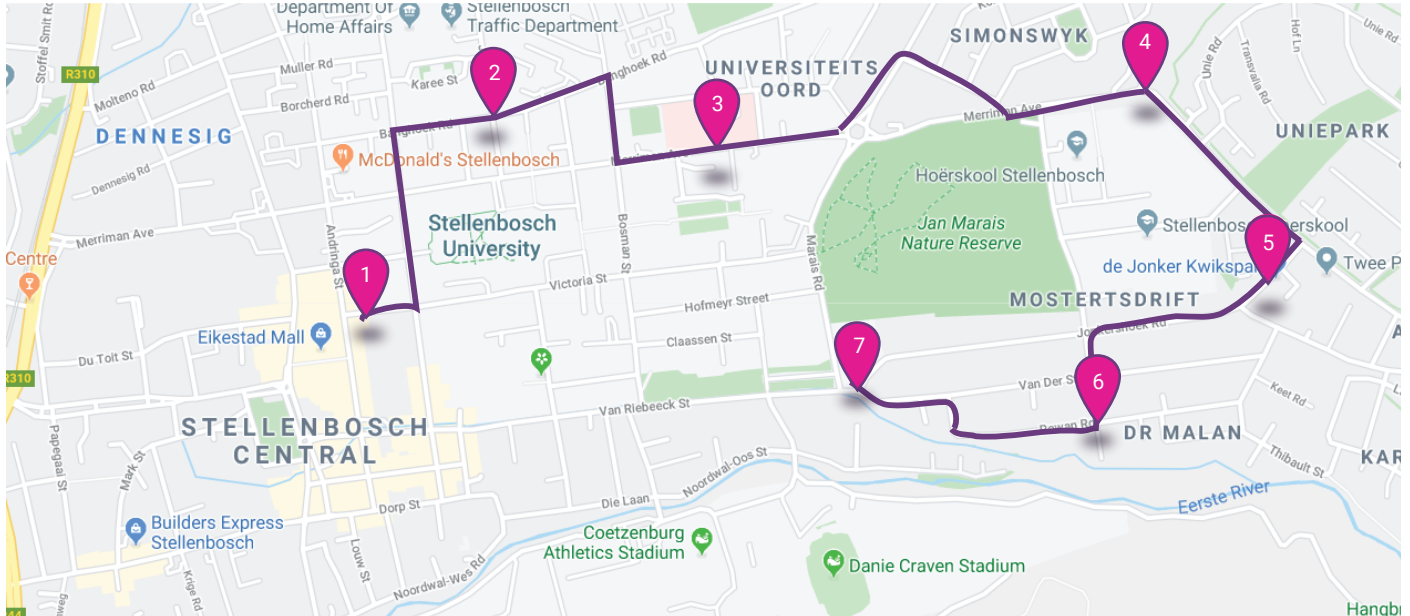# Call Report

07 January 2020
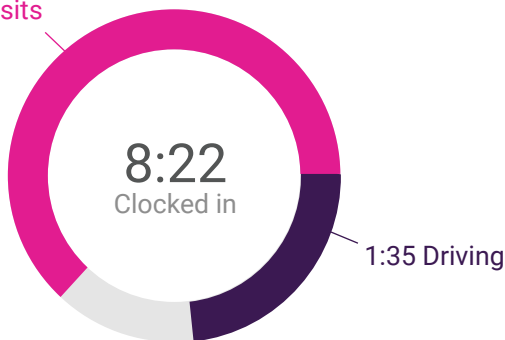
Elana
Last complete sync: Wednesday, 07 January 2020 18:27 PM - Activities logged after this may be stuck on the device

09:00 10:00 11:00 12:00 13:00 14:00 15:00 16:00 17:00 18:00

5:25 in Visits

8:22
Clocked in

1:35 Driving

7	Visits logged
6 of 6	Tasks completed
1	Competitor Survey
2	Retail Visit Form
56.60 km	Distance travelled
R4 480.00	Order value

Elana

07 January 2020

⏰ 09:21 Clocked in

📍 09:31 Visited **Woolworths - Eikestad Mall** (15:01 - Off site) #404

🛒 09:59 Quote #770 at **Woolworths - Eikestad Mall** for R1 620.

> **Comment:** They have a lot of stock but sales are better after we replaced the competitor material with our promotional material

📍 11:04 Visited **Bohemia** (15:01 - Off site) #404

> **Comment**: Client happy with current stock levels.

📋 11:08 Survey #46 completed at **Bohemia**

🔖 12:01 Visited **Pick n Pay Stellenbosch** (24:00 - On site) #406

> **Comment**: Still not agreed and signed a shelve contract

🛒 12:07 Order #54 at **Pick n Pay Stellenbosch** for R430.00

📍 12:41 Visited **Stellenbosch Superspar** (21:13 - On site) #409

> **Comment**: Stock still standing as it was when it came in. We had to get going. Booked a promotion here on Saturday

📋 12:47 Survey #47 completed at **Stellenbosch Superspar**

📍 13:45 Visited **de Jonker Kwikspar** (45:23 - On site) #411

> **Comment:** Now under new management. Need to meet up with new owners and see if i can continue with agreement I had with previous owners with regards to listing.

🛒 14:08 Quote #752 at **de Jonker Kwikspar** for R810.00

> **Comment**: Wanted quote on our new taco ingredients. Might order next time.

🛒 14:15 Order #55 at **de Jonker Kwikspar** for R3 240.00

📍 15:00 Visited **5 Seasons Guest House** (31:04 - On site) #412

> **Comment**: Rearranged our shelving space. Looks much better now.

Elana

📍 16:00 Visited **Maties Cricket Club** (05:06 - On site) #414

      Are our products in stock on store shelves?: No

🛒 16:20 Order #56 at **Maties Cricket Club** for R810.00

🏷 17:38 Credit request #855 at **Maties Cricket Club** for R50.00

      Comment: Packaging on flour tore during delivery. To replace.

⏰ 17:43 Clocked out

🚗 17:43 Travel claim logged for 56.59 km (56.60 km recorded)

Skynamo

The Field Sales app

Call Reports

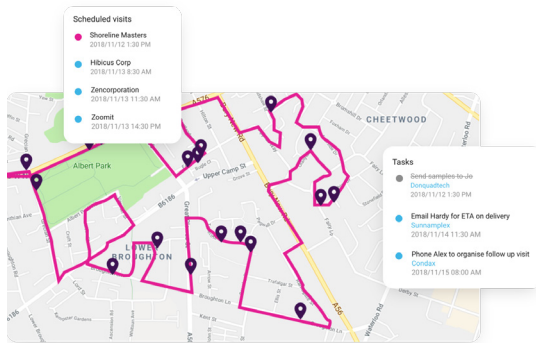**Product Feature Focus**

Cut admin time in half with automatically compiled call reports

All the activities performed in Skynamo are automatically captured and used to create a Daily or Weekly Call Report.

For sales teams this means no more sitting for hours at the end of the day or week writing up details on customer visits or trying to remember the details of what was discussed or what was ordered.

For sales managers this means sales team's daily or weekly report are delivered directly to their inbox with detailed information on every interaction their field reps have had with customers.

Sales managers no longer need to ask where their sales team are, where they've been, or whom they've seen, but instead can focus on providing them with tips and advice to help them sell more based on insights on field sales activity available via Skynamo.

Spend less time on admin and more time selling.

Watch sales soar.

Daily Call Reports

The Daily Call Report reflects a sales teams' daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
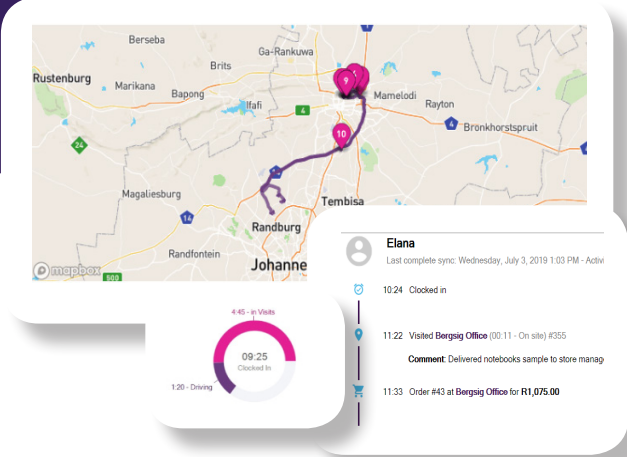- The distance travelled
- The value of quotes, orders and credit notes placed
- Time spent on visits vs driving
- The map shows the route the sales person took that day – this feature can be used to help sales teams plan their route better

Elana
Last complete sync: Wednesday, July 3, 2019 1:03 PM - Activ

10:24 Clocked in

11:22 Visited Bergsig Office (00:11 - On site) #355
       Comment: Delivered notebooks sample to store manag

11:33 Order #43 at Bergsig Office for **R1,075.00**

4:45 - in Visits
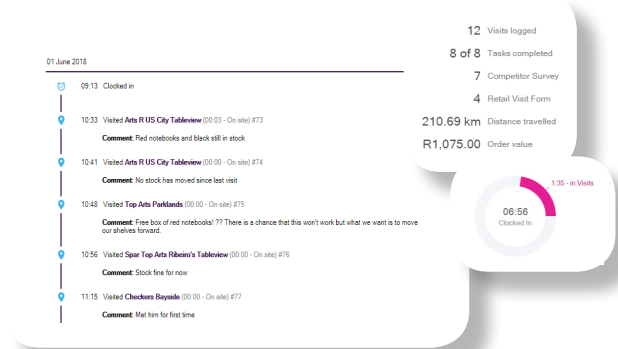09:25 Clocked In
1:20 - Driving

Weekly Call Reports

The Weekly Call Report reflects a sales teams' daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- Distance travelled
- Value of quotes, orders and credit notes placed
- Time spent on visits vs driving

01 June 2018

09:13 Clocked in

10:33 Visited Arts R US City Tableview (00:03 - On site) #73
       Comment: Red notebooks and black still in stock

10:41 Visited Arts R US City Tableview (00:00 - On site) #74
       Comment: No stock has moved since last visit

10:48 Visited Top Arts Parklands (00:00 - On site) #75
       Comment: Free box of red notebooks! ?? There is a chance that this won't work but what we want is to move our shelves forward.

10:56 Visited Spar Top Arts Ribeiro's Tableview (00:00 - On site) #76
       Comment: Stock fine for now

11:15 Visited Checkers Bayside (00:00 - On site) #77
       Comment: Met him for first time

12   Visits logged
8 of 8   Tasks completed
7   Competitor Survey
4   Retail Visit Form
210.69 km Distance travelled
R1,075.00 Order value

1:35 - in Visits
06:56 Clocked In

Daily and Weekly Call reports reflect sales teams' activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.

Get in touch

hello@skynamo.com | www.skynamo.com