

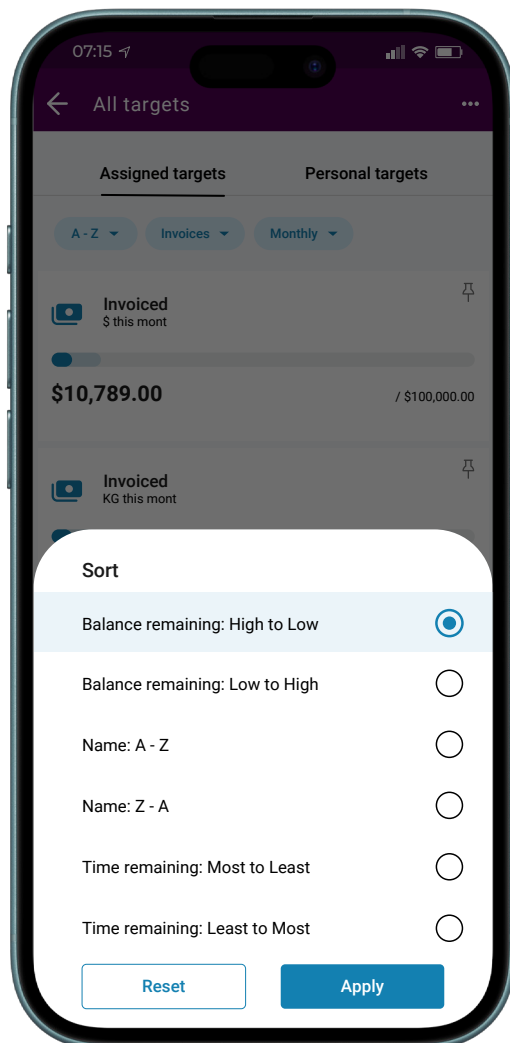
# LEARN MORE ABOUT User Targets



After the previous release introducing **the new look and feel along with the Run-Rates**, we'll be rolling out exciting updates in phases over the next month or two to help you stay focused and hit your goals with confidence. Here's what's new in **Phase 2.1**:

## Assigned Targets & Custom Goals

Managers can **import and assign targets** to their teams. No more progress emails or endless update meetings.



### Assigned targets

[View more](#)
 10%

Invoices  
This week

 50%

Orders  
This month

 20%

Litres Sold  
This month

 47%

Visits  
This month

Want to track something unique?

Create a **custom target** for anything you care about: give it a name, upload the actuals, and let your team see exactly where they stand.

 20%

Litres Sold  
This month

## Sort & Filter with Ease

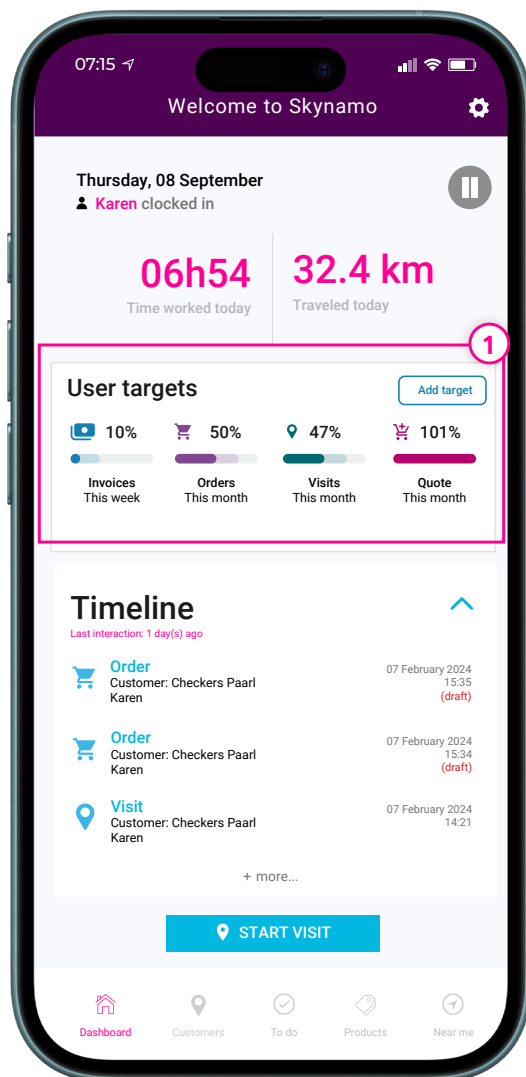
Quickly find the targets that matter most.

Use **sorting and filtering** to view by timeframe, type, or balance (%) remaining. So you can focus on what matters, not where to find it.

## Pin Your Priorities

Field users can now **pin up to 4 targets** to their dashboard.

Keep your most important goals front and center, and stay focused on what moves the needle.



## ① A Fresh Look at Your Targets

Your dashboard now shows **percentage achieved** instead of raw values—making progress easier to grasp at a glance. Want the full picture? Just click **"View more"** for a full breakdown of your progress.

## ② Run-Rate: Stay on Pace

Ever wonder if you're on track? Run-Rate shows where you should be based on the time left in your target period.



It's your progress checkpoint—see if you're ahead, behind, or right on pace.

Not seeing the Run-Rate? Great job, you're ahead